

# CORE 100

*Below are 100 industries or people that you could potentially network with. Think of at least one person from each listed and write their name and number underneath. Their business does not have to have a direct link to yours. If they or the people they know require a roof over their heads, they belong on your list!*

**- Jared James**



Accountant

Carpet Removal & Installation

Appliance Store

Chimey Repair & Sweeping

Appraiser

Chiropractor

Attorney, General

Computer Repair Technician

Attorney, Probate

Contract Security Rep/Manager

Attorney, Divorce

Custom Kitchen Store

Basement Waterproofing

Dentist

Cable Company Rep or Manager

Disc Jockey (DJ.)

Carpenter

Doctor, General

Carpet Cleaning

Doctor, Specialist



Driveway Installation

General Contractor

Driveway Sealing

Gift Baskets

Dry Cleaner

Glass Replacement (Seal Failure)

Electrician

Granite and Stone Store

Estate Sales

Graphic Artist

Exterminator

Gym

Fence Installation

Hair Salon

Financial Advisor

Hardwood Floor Contractor

Floor Store

Home Depot/Lowes Rep.

Florist

Home Inspector

Furniture Store Associate/Manager

Home Siding

Garage Sales

Home Stager

Garbage Pickup (Weekly)

Hotel Associate or Manager

House Cleaning

HVAC Company

Insurance Broker, Commercial

Insurance Broker, Residential

Invitation Company (Weddings, etc)

Landscaper

Life Insurance

Limo or Car Service

Local Bank Rep or Manager

Local Chamber of Commerce

Mailbox (UPS Store, etc)

Mason

Mechanic, Car

Mold Remediation

Mortgage Broker, Commercial

Mortgage Broker, Residential

Moving Company

Nail Salon

Odd Jobs Contractor

Oil or Gas Company

Painter (Interior & Exterior)

Payroll Services

Personal Chef/Caterer

Pet Groomer

Phone, Cell Rep or Manager

Phone Setup, Commercial



Phone Setup, Residential

Septic Cleanout

Photographer

Septic Inspection & Installation

Plumber

Sign Company

Pool Repair & Installation

Storage Facility

Printer or Stationary Supplier

Title Company

Promotional Items

Trash and Junk Removal

PTA President or Members

Travel Agency

Radon Reduction

Tree Removal

Rental Car Associate or Manager

Trim Contractor

Restaurants, Local

Water Testing

Roofer

Videographer

Satellite TV Rep or Manager

Web Designer

Security System Rep or Manager

Wedding or Party Planner

Well Inspection and Repair

Window Contractor



*These 100 are just a start. Don't stop now. Even if none of these people ever referred one buyer or seller to you but you made the effort to build a relationship with them, statistically you would have just guaranteed yourself 150 transactions over the next 5-7 years.*

